



[technology solutions: guaranteed]

# Converged Voice and Data Services

# Services to Fit Your Business

## Enhanced Voice Services

### Use Unitel's voice and internet services and save 20%-40% off your current monthly bill

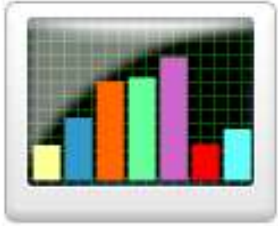
- ▶ Keep your existing phone equipment and reduce your monthly costs
- ▶ Converged voice and data over broadband
- ▶ Connect to our fully redundant carrier-class IP Network
- ▶ Unlimited and flat rate usage plans
- ▶ Enhance the functionality of your existing PBX with minimal expense
- ▶ Add, move and change user profiles via web instantly
- ▶ Free 4 digit dialing between locations
- ▶ Simplified billing for all voice and internet services

## Hosted PBX

### Use Unitel's Hosted PBX system and reduce your total cost of ownership by 50%

- ▶ No need to purchase a costly premise based PBX system
- ▶ Features and functionality are hosted from our switch
- ▶ Advanced Features:
  - ▶ Find Me / Follow Me
  - ▶ Unified Messaging
  - ▶ Polycom HD Voice

# Hosted PBX Benefits



**Cost Savings  
of 20% – 40%**



**Increased  
Productivity**

- ▶ Converged voice and data over common broadband pipe
  - ▶ Avoid CapEx and OpEx cost of PBX
  - ▶ Free 4-digit dialing between locations
  - ▶ Unlimited and flat rate usage Plans
  - ▶ Simplified billing for all voice services
- 
- ▶ “One number” for remote/mobile workforce (Find Me / Follow Me)
  - ▶ “Click to dial” from call logs
  - ▶ Call log, call control from the desktop
  - ▶ Unified email and voice mail
  - ▶ Directory services

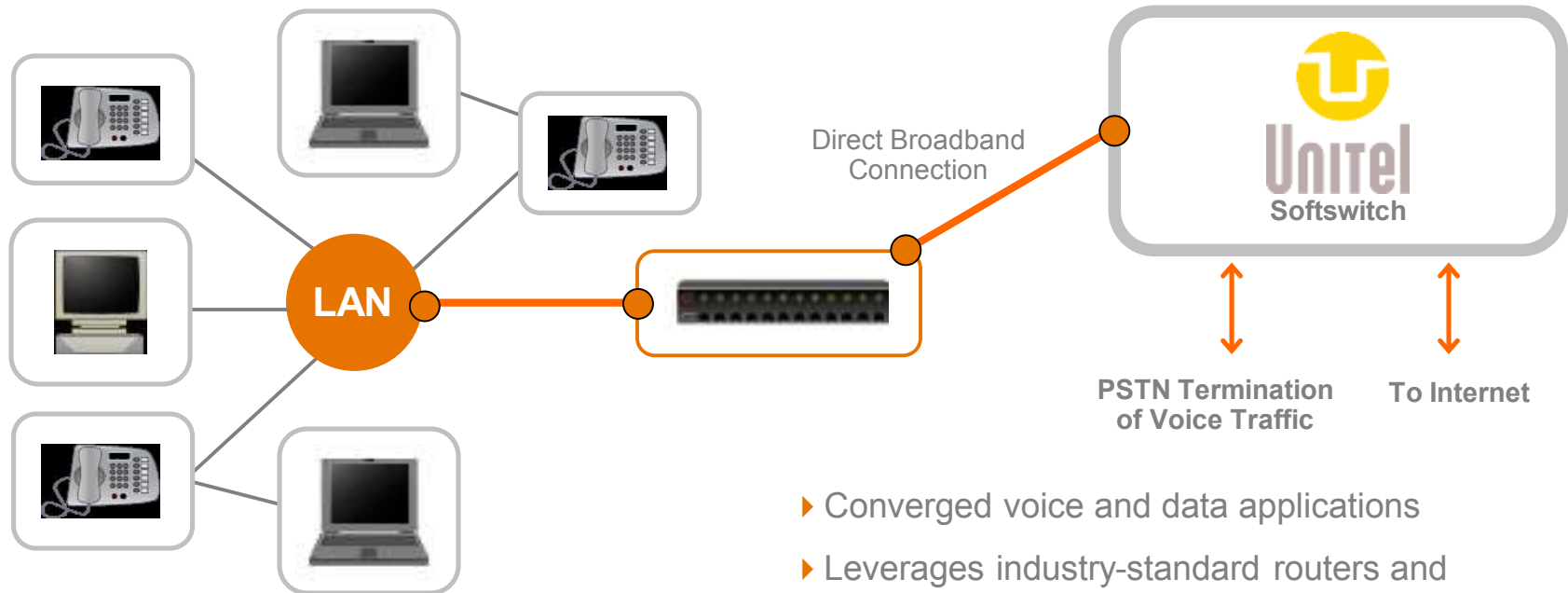
# Hosted PBX Benefits



**Easy to  
Implement  
& Maintain**

- ▶ No changes to DID, toll-free or existing business numbers
  - ▶ Unitel can port numbers in most U.S. markets
- ▶ Leverages standard routers and networking equipment
- ▶ Add lines at any time. Limitless capacity
- ▶ Add, move and change user profiles via web instantly
- ▶ Simplified billing
- ▶ One number to call for support.

# Hosted PBX: CPE & Network Diagram



IP Phones connect via Ethernet  
Power-over-Ethernet available

- ▶ Converged voice and data applications
- ▶ Leverages industry-standard routers and Ethernet switches
- ▶ Single Ethernet connection serves both IP telephone & computer requirements
- ▶ Transparent for callers
  - ▶ Existing DID numbers
  - ▶ Existing toll-free numbers

# Enhanced Voice Benefits (vPRI, vPOTS)

## Cost Savings of 20% – 40%

- ▶ Converged voice and data over common broadband pipe
- ▶ Free 4-digit dialing between locations
- ▶ Unlimited and flat rate usage Plans
- ▶ Simplified billing for all services

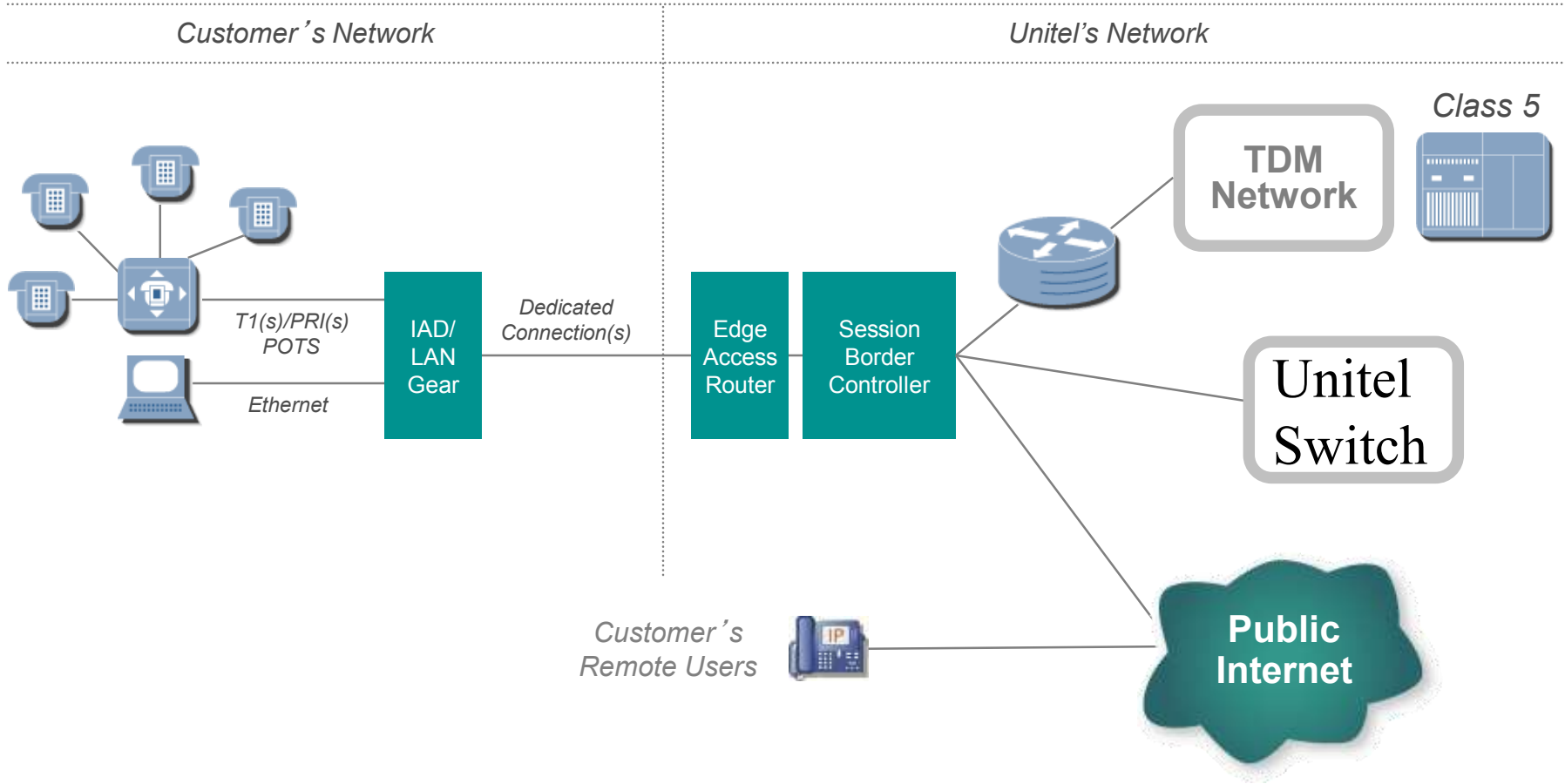
## Increased Productivity

- ▶ Available Mobility Package
- ▶ Unified messaging, automated call distribution, auto attendant, attendant consoles and other features available
- ▶ Add remote hosted PBX users anywhere, anytime

## Easy to Implement & Maintain

- ▶ No changes to DID, toll-free or existing business numbers
- ▶ Add lines at any time. Limitless capacity
- ▶ Add, move and change user profiles via web instantly
- ▶ Simplified billing
- ▶ One number to call. One bill to pay

# vPOTS/vPRI: Network Diagram





# State-of-the-Art Business Phones



## Polycom SoundPoint IP Phones

- ▶ Revolutionary voice quality with Polycom HD Voice
- ▶ Backlit 320 x160 graphical grayscale LCD screen
- ▶ Advanced cutting edge features and applications
- ▶ Interoperable with leading SIP-based IP PBX and Softswitch platforms
- ▶ USB port for future applications



# Five Easy Steps to Implementation

1

## **Conduct On-site Assessment**

Physical inspection, bandwidth estimates and special features

---

2

## **Create a Proposed Solution**

Pricing, services, terms, SLA, etc.

---

3

## **Tailor Solution to Your Requirements**

Unique dial plans, console configuration, ACD/other requirements

---

4

## **Provision Circuit**

Provision and install high-speed line

---

5

## **Professional Installation on Your Premises**

Install/configure phones, train employees and configure appropriate network equipment

# Thank You!

**Contact Us:**

**800-986-4835**

Sales@askunitel.com

[www.askunitel.com](http://www.askunitel.com)